

7 Steps to Track Print Media Campaigns in Google Analytics

- 1. Create a unique mobile friendly landing page for the event/offer.
 - O If using a form, generate an optimized Thank You page and make sure the email confirmation notice is mobile friendly.
 - O **BONUS TIP:** If using a form, set up a conversion Goal in Google Analytics. Tracking your landing page's conversion rate allows you to compare its effectiveness against past campaigns and make changes to improve performance for future campaigns.
- Set the landing page and thank you page meta directive tags to no index/no follow.
- 3. Go to Google's URL Builder and create your custom URL. For print media you can use these naming conventions:
 - Campaign Medium = print
 Campaign Source = postcard (or brochure, business-card, etc., whatever the actual asset is)
- 4. Input your custom Google URL in a URL shortener like Google or Bitly.O Even better, set up a short branded domain for your business.
- 5. Add both your shortened and custom Google URLs to your Custom UTM Tags Index.
- 6. Apply your shortened URL to your social post or printed material and promote, promote!
- Sit back and watch the traffic roll in to your Acquisition > Campaigns > All Campaigns report in Google Analytics.